From Desktop to the Cloud: The Evolution of GIS at Walgreens

Ben Farster, Director Enterprise Location Intelligence January, 2022



My Career

Market Analyst, Market Planning & Research

2005 – 2006

Site Analysis
Population Growth Research
Site Presentations
Competitive Analysis
Travel Sr. Project Analyst and Project Manager, Market Planning & Research

2006 - 2010

- Developed data tools and reports
- Automation/Efficiency
- •In Depth studies
- •System Management

Project Manager and Manager, GIS

2011 - 2016

Trained 200 GIS Users
Managed Software
Applications:
Arc IMS & ArcGIS server
Web mapping
Competition Tools
Real Estate Packet

- •New System Development
- •IT Liason
- Large Scale
- **Projects/Studies**

Sr. Manager/Director, Enterprise Location Intelligence

2016 - present

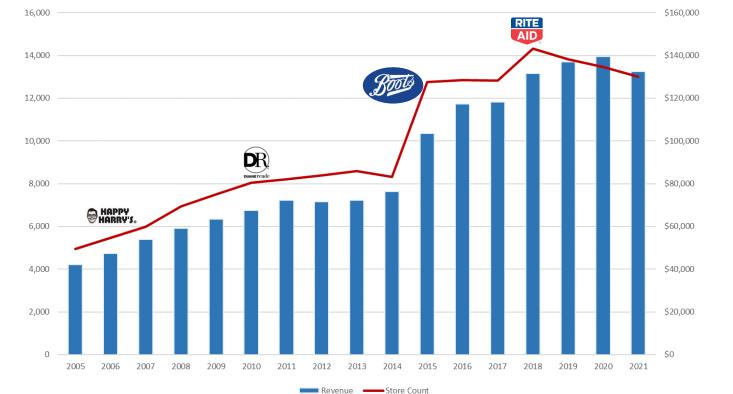
Leads 6 person GIS &
Manages system IT support
Innovates GIS & BI technology
Large Scale projects
M & A
Client services

About Walgreens

Charles R. Walgreen, Sr. founded Walgreens with a single store in Chicago in 1901.



Store Growth



Revenue

Walgreens

Store Count

Walgreens U.S. Assets

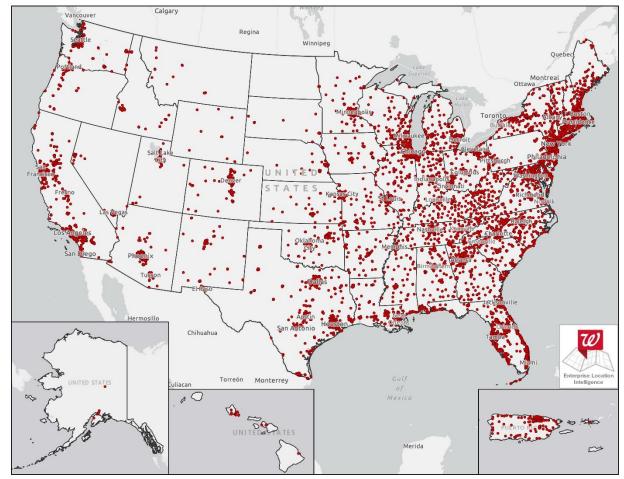
- As of December 2021 WAG operates 8,916 assets 97% of which are typical retail locations.
- Health System Pharmacy (HSRx) are pharmacy locations inside of medical office buildings and hospitals.
- Community Pharmacy (CRx) are pharmacy locations that services a distinct community of high touch patients with a need for specialty prescription.

Walgreens Assets									
Store Type:	Store Count:	% Stores:							
Regular (Retail)	8,609	97%							
Health System Rx	167	2%							
Community Rx	140	2%							
Grand Total	8,916	100%							

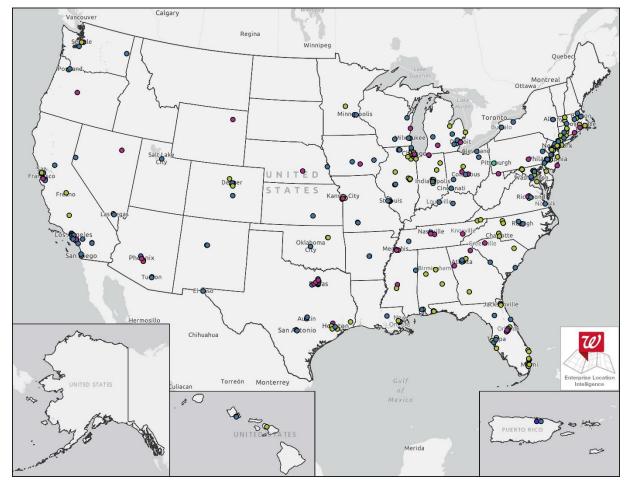




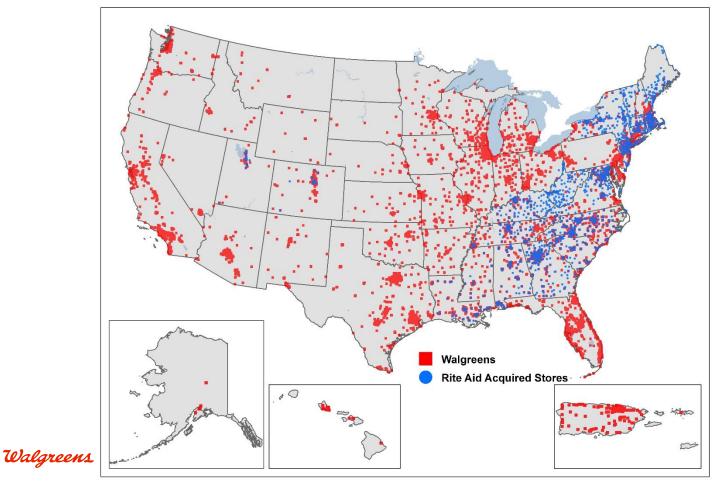
Retail Assets



Health Services Assets



Rite Aid Acquisition

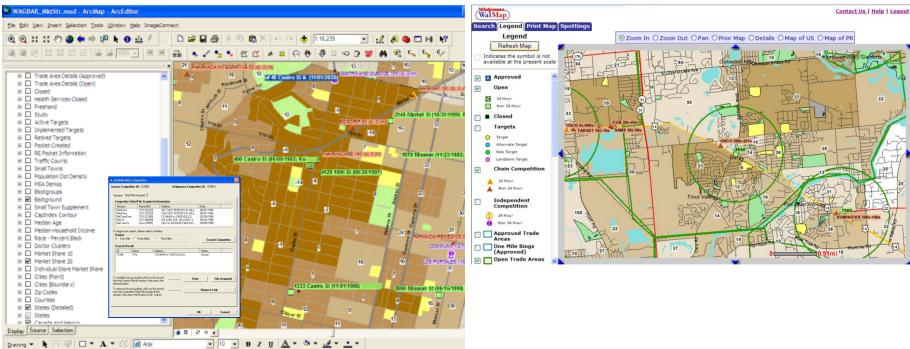


8

GIS in 2005

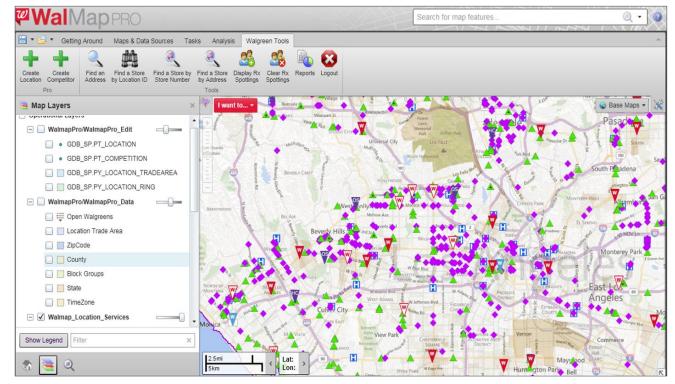
Desktop 'ArcObjects' customized tools for data editing - creating points and trade areas

WalMap on 'ArcIMS' - view only



WalMap 2013

- First ArcGIS server implementation
- Moved data editing to the server
- Integration with Real Estate systems



Walmap Pro Development Strategy **WalMap 2013**

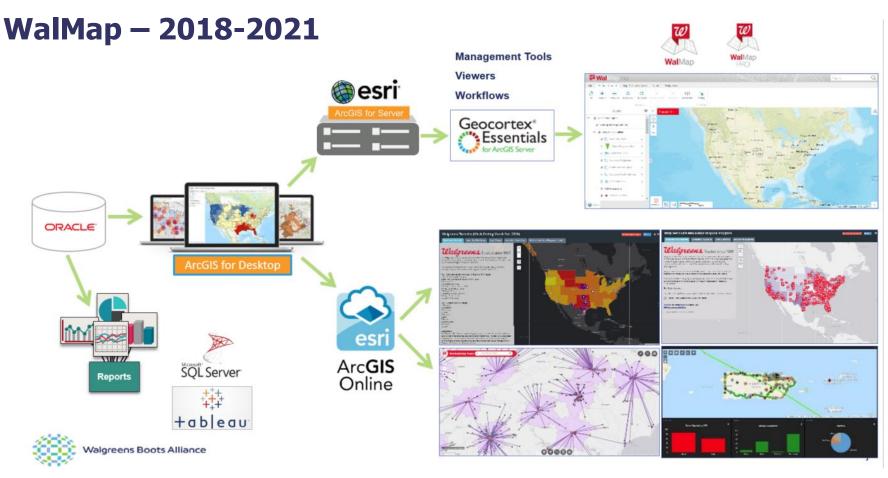


Full Walmap Pro Editing (PC)

- Point Creation/Editing
- Attribute Editing
- Trade Area Creation/Editing
- Advanced Filter/Querying
- Data Exporting
- Customization
- Map Creation

Mobile fieldwork Web Application (HTML 5)

- Inking Field notes on tablet with stylus
- Point Location Editing (simple moving)
- Walgreens Qualitative Attribute Editing
- Competitor Attribute Editing
- Picture Uploading (link to point locations)
- Audience Market Planning, Real Estate

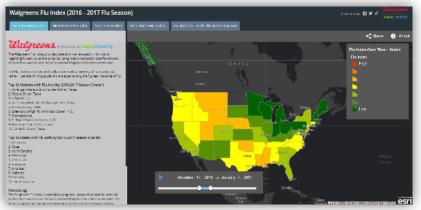


Business Intelligence

Our BI Team aggregates and transforms multiple data sources into tools, reports, and models that provide actionable insights. ╈╈ +ableau SQL Server NIII Hours Report Reports TA_Check_with_CTE_.NCO/p4 QLQuery3.sql - MP., NCO/bfarster (61)) 🤗 a procedure. This procedure is intended to b the distributor admin conste login in the Orders (East) the distributor is a different machine from 0 EALTER precedure [sys].[sp_H5dynamicsnapshotjobexistsatd. #publisher sysname, #publishen_db_sysname epublication systeme, 0 edynamic filter login sysmeme Edynamic filter hostname sysname, Orders (Central s + Retur Rename Step Edynamic snapshot jobid uniqueidentifier output Preview in Tableau De Remove 0 scheelin. set account on declare @job_id uniqueidentifier 0 declare Spublisher_id int Returns (4/1) Refurns MPR **Rolling 12 Sales Metric** Titlesity FE Sales LY -- security check -- only db_owner can execute this if (is anyrolesember('symadmin') (= 1) Period: July 2019 to June 2020 have been \$160,968 milester (14260 15 1) \$80,000 OTC Drug \$346.615 return (1) OTC Drug \$867,870 and \$178,927 Wellness -- security check Null \$3,026 -- Has to be executed from distribution database \$81,095 Reverage \$155.150 it (sys.te_MScepi_isdistdb (db_name()) != 1) \$213,643 Candy & Snacks begin naiserror(21482, 16, -1, 'sp_MSdynamicsnapshotjobexistsatdistributor', 'distribution \$156,693 return (1) \$292.87 \$204,302 and \$339 725 \$160,674 \$189.85 Beauty/Per \$92,879 Personal Care \$160,724 \$25.516 \$10.449 Seasonal Busin Sroup \$94,003 0108 0129 0219 0311 0401 0422 0613 0403 0424 0715 0605 \$135.250 \$295,693 OK 100K 200K 300K 400H 0K 200K 400K 500K 800K 1000K

Region Aug Store Sales

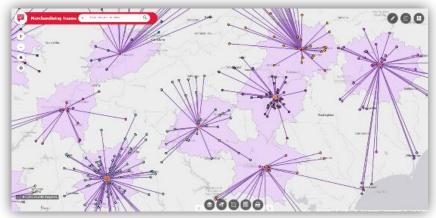
Flu Index



Portfolio Analysis

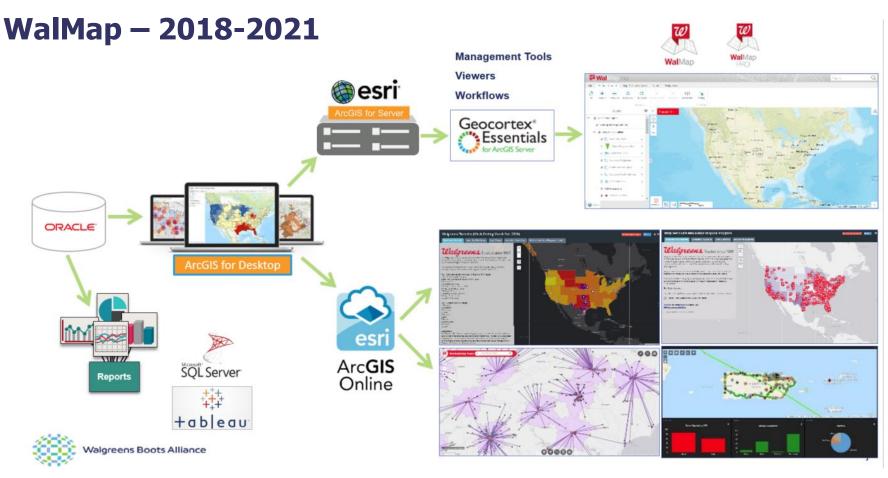


Operations



Benavides













SOL



ArcGIS Enterprise Portal on Azure Cloud

- Centralizes all Walgreens GIS applications in one place on the Azure Platform
- Aligns to Walgreens security protocols and data governance standards
- Re-establish WalMap tools in a more reliable and scalable environment
- Broaden sharing of geospatial data and enable creation of quickly configurable purpose driven mapping applications
- Enable coordination/sharing of data with global WBA partners
- Latest and Greatest versions of ESRI and Geocortex

2021 - WalMap Modernization - Key Changes

WalMap Rebuild

New Tech (javascript 4.x)

Simplifying app

Streamline editing

New comment fields for Walgreens and competitors

Azure Cloud

ArcGIS Portal

ArcGIS portal replacing ArcGIS online for internal use **(unlimited viewers)**

ArcGIS online continues with minimal licenses for external use

Data Processes Rebuilt Tableau Table Integration

Data

Operations

New Support model

VertiGIS supporting with monthly hours purchased

Solidify Data Management

Build enhancement pipeline

ELI team will have more control

Virtual Machines



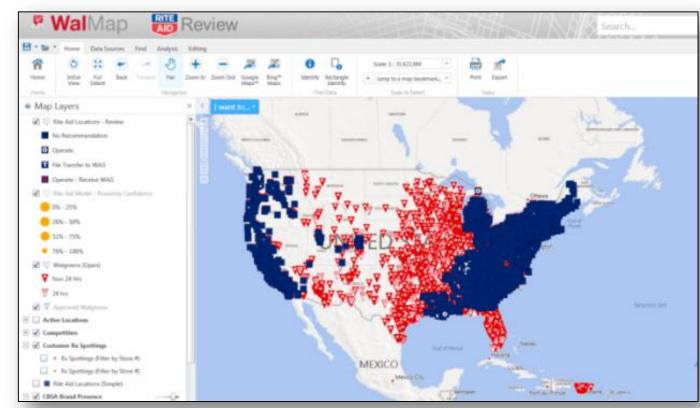
Home	Home	Layers Legend		冷 Create Location	- Identify	Polygon Identify	📚 Query/Filter	Display Spottings	Remove Spottings	Buffer	Pri P PRO
		Field Notes	✓ ÷	AN COMP	Inase	0.444	0.138	Blyd	Blan	1	8 Q
		Individual Store Market Share	× :	I want to	4 ⁰ 14	Tittle 4	0.138		untine Mall Dr	0.662	+
		Rx Market Share	i			old Mill Rd	0.419		Lan.		٢
		CBSA Market	1	0.297 Pt	FI Salido	0.365 Haleh Rd		N		0.224	
		Designated Market Are (DMAs)	eas :	0.297		0.407	4836 Renat Records	0.16	183		F 1 F
		Blockgroups	i		2	68	0.233 Salido Pkwy	ANDERSON MILL 0.141	0.155	0.226	Blythe 1
		Census Tracts	I				0.201	0.176		11853	
		ZIP Codes	:	0.374		0.2	37		0.417		2
		County	1				0.2	48 0.401	0.327	Researce	DC C
	_			1				Balcones		Slub	

GIS Analysis



Acquisition Analysis

- Desktop Analyses
- Published to server
- Purpose specific viewer
- User data entry
 - Model Validation
 - Commentary

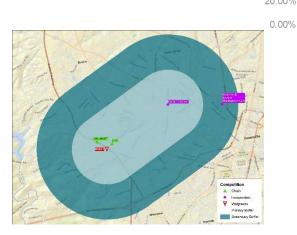


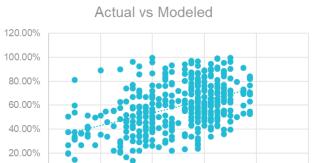
Acquisition Analysis

• Automation of analyses – scalable – python script



Distance





40%

60%

80%

20%

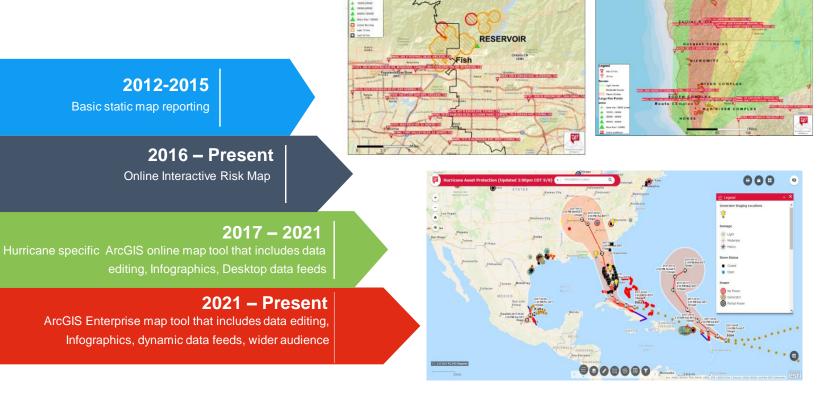
0%

100%

Disaster Support

2

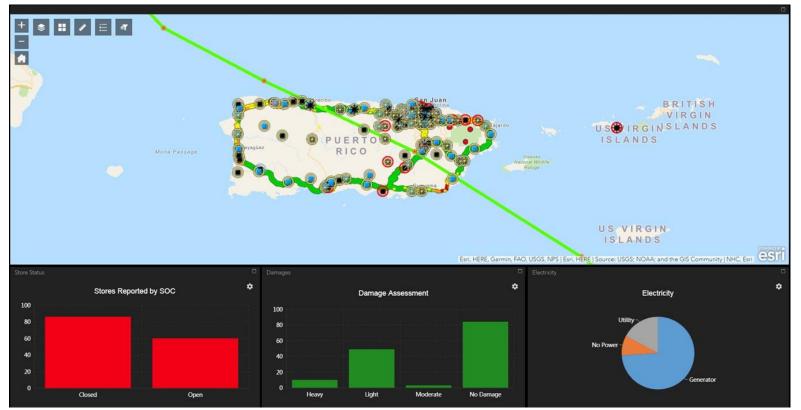
3



LA - Fish/Reservoir Fires

STOUTS CREEK

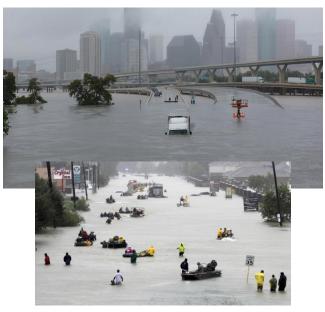
Disaster Support



- In addition to the main Asset Protection Application, we created an operations dashboard that allowed users to view the counts of open/closed stores, power status, and damage assessments simply by panning the map frame.
- This was used widely by executives and SOC team leads to assess the current situation quickly

Team Member Feedback

- General Manager Houston DC, Hurricane Harvey
 - "During Hurricane Harvey we were forced to shut down the Houston RFC. When we were in the process of reopening it we were struggled to find a path to the RFC so we could assess the condition of the building. The RFC GM Frank Rivera was tried several times to make is way into the building along with some of his team."
 - "We were able to use the map to guide him via a safe path. Our Transportation Team also used this to get some drivers into the Houston Convention Center to deliver an emergency order for the shelter at the Convention Center."

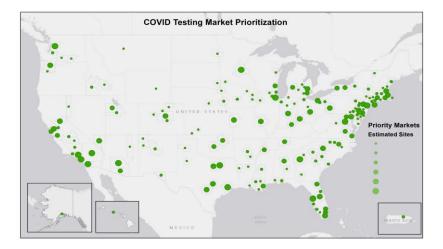


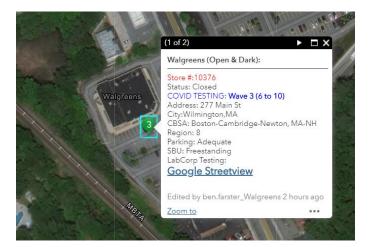
- Asset Protection team - California Wildfires

- "During the fires, it was critical that we understood the geography; where our team members lived; a visual of our locations; exactly where the fires were and potentially where they could go. Complicating this further, more fires broke out in Southern California, at one point having seven different fires."
- "The role of the SOC and the team who developed mapping for us was absolutely crucial to our ability to understand the scope of the problem, potential impact on team and assets, and strategize our management of the situation."



Covid-19 Testing

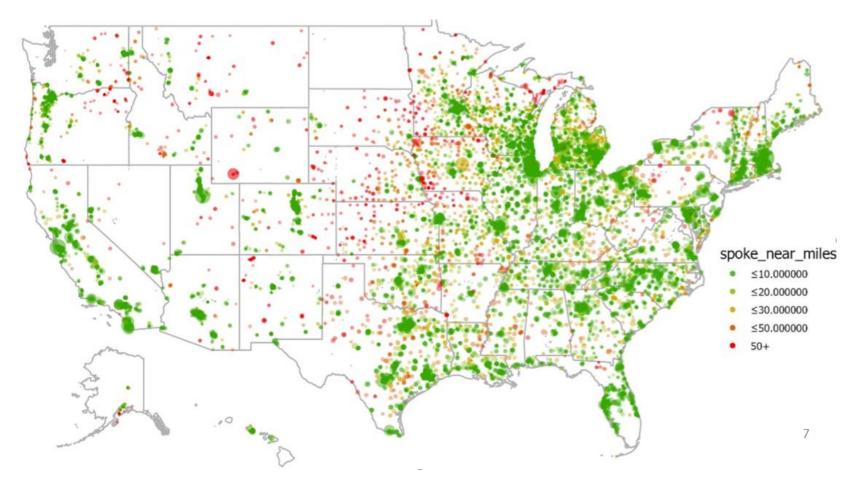




CDC Social Vulnerability Index



Covid-19 Vaccination Analysis



Covid-19 Vaccination Analysis

