

**NICHOLAS SHUNDA**  
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**CONTACT INFORMATION:**

University of Redlands  
Department of Economics  
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**EDUCATION:**

Ph.D., Economics, University of Connecticut, 2008  
M.A., Economics, University of Connecticut, 2004  
B.A., Economics, Villanova University, 2002

**CURRENT POSITIONS:**

Chair, Department of Economics, University of Redlands, 2015-present  
Associate Professor of Economics, University of Redlands, 2014-present

**PAST POSITIONS:**

Assistant Professor of Economics, University of Redlands, 2008-2014  
Instructor of Economics, University of Connecticut, 2005-2008  
Research Assistant, NSF-EPNES Grant ECS-0323685 "Robustness, Efficiency, and Security of Electric Power Grids in a Market Environment," University of Connecticut, 2003-2006  
Teaching Assistant in Economics, University of Connecticut, 2002-2006  
Teaching Assistant for Existential Philosophy, Johns Hopkins University's CTY Summer Program, Dickinson College, 2001-2004

**RESEARCH AND TEACHING FIELDS:**

Primary: Microeconomic theory; game theory; industrial organization  
Secondary: Behavioral economics; mathematical economics; public economics

**PUBLICATIONS:**

- Boudreau, J.W., Sanders, S., & Shunda, N. (2018). The Role of Noise in Alliance Formation and Collusion in Conflicts. *Public Choice*, forthcoming.
- Boudreau, J.W., & Shunda, N. (2016). Sequential Auctions with Budget Constraints: Evidence from Fantasy Basketball Auction Drafts. *Journal of Behavioral and Experimental Economics*, 62, 8-22.
- Arozamena, L., Shunda, N., & Weinschelbaum, F. (2014). Optimal Nondiscriminatory Auctions with Favoritism. *Economics Bulletin*, 34(1), 252-262.
- Boudreau, J.W., & Shunda, N. (2012). On the Evolution of Prize Perceptions in Contests. *Economics Letters*, 116(3), 498-501.

Shunda, N. (2009). Auctions with a Buy Price: The Case of Reference-Dependent Preferences. *Games and Economic Behavior*, 67(2), 645-664.

### **COURSES TAUGHT:**

Principles of Economics  
 Sophomore Seminar II (Proudian Interdisciplinary Honors Program, May Term)  
 Game Theory (May Term and semester-length)  
 Senior Seminar in Economics  
 The Games People Play: Human Behavior and Motivations through the Lens of Game Theory (First-Year Seminar)  
 The Games People Play: An In-Depth Study of Interactive Decision Making (Johnston Seminar)  
 Industrial Organization and Public Policy  
 Introduction to Econometrics  
 Mathematical Economics  
 Game Theory in the Natural and Social Sciences (UConn Honors Program)  
 Public Finance (Writing-Intensive)  
 Writing in Economics Seminar Series  
 Intermediate Microeconomics/Microeconomic Theory  
 Principles of Microeconomics  
 Principles of Macroeconomics

### **HONORS THESES:**

2016-2017: Committee chair for “The Supposed Resilience of Major League Baseball Team Valuations, Revenues, and Attendance to National and Local Economic Factors” by Joshua Larky (Economics)  
 Committee chair for “Analysis of Labor Market Inefficiencies in the NBA Draft Due to College Conference Bias” by Joshua Wall (Economics)  
 Committee member for “The US Tax System: Too Taxing on the Wealthy?” by Megan Leighty (Accounting)

2012-2013: Committee member for “An Application of the Capital Asset Pricing Model to the Redlands Student Investment Fund: A Behavioral Approach to Explaining the Anomalies of Efficient Market Hypothesis and the CAPM” by Marie Kenna (Economics)

2010-2011: Committee member for “What Makes the Table? The Forces and Factors that Drive School Meals in America” by Samuel Boutelle (Johnston Center/Proudian Interdisciplinary Honors Program)  
 Committee member for “Understanding the Evolution of Accounting for Software: Implications for an IFRS World” by Elizabeth Figeroid (Accounting)  
 Committee member for “Institutional Comparative Advantage: A Game-Theoretical Analysis of the Kodak-Fuji Dispute WTO/DS44” by Emily Harris (Economics)

2009-2010: Committee member for “Blood Tests on Capitol Hill?” by Colin Jennings (Economics)

- 2008-2009: Committee chair for “Outsourcing of Accounting” by Eugene Molchan (Economics)  
 Committee member for “The Great Depression Revisited: How Factor Income Inequality in the 1920s Contributed to the Depth and Duration of the Great Depression” by Gabriel Huey (Economics)  
 Committee member for “The Effects of International Financial Reporting Standards Convergence within the United States” by Catherine Williams (Accounting)

### **INDEPENDENT STUDIES:**

- 2017-2018: “Product Research/Executive Assistant Internship” with Marcos Sainz (8 units, 2 semesters)  
 “Registrar Programming Internship” with Kelsey Barna (3 units, May term)
- 2016-2017: “MLB Revenue Determinants” and “MLB Economic Determinants” with Joshua Larky (6 units, 2 semesters)  
 “NBA Draft Bias Study” with Joshua Wall (6 units, 2 semesters)
- 2015-2016: “Medical Finance Internship” with Alexander Cano (2 units)
- 2013-2014: “Ontario Reign Ticket Sales Internship” with Casey Miller (7 units, 2 semesters)
- 2012-2013: “Economic Research” with Freeman Levine (4 units, Johnston)
- 2011-2012: “Prep. for Video Games” with Alec Zurilgen (4 units, Johnston)
- 2010-2011: “Johnston Board Game” with Nathaniel Greenberg and Gaelan Harmon-Walker (1 unit each, Johnston)  
 “Video Game Studies” with Alec Zurilgen (5 units, Johnston)

### **PROFESSIONAL ACTIVITIES:**

#### **Conferences/Seminars:**

- 2013: Public Choice Society Conference; Conference on Tournaments, Contests and Relative Performance Evaluation; International Industrial Organization Conference
- 2011: Allied Social Science Associations/American Economic Association Meeting; Western Economic Association Conference
- 2010: Eastern Economic Association Conference; Public Choice Society Conference; Loyola Marymount University; Western Economic Association Conference; International Conference on Game Theory
- 2009: International Meeting on Experimental and Behavioral Economics; University of California-San Diego

- 2008: James Madison University; Clarkson University; University of Redlands; Games 2008: World Congress of the Game Theory Society
- 2007: UConn Economics Brownbag Series; International Industrial Organization Conference; Northeast Writing Centers Association Conference
- 2006: UConn Graduate Student Seminar Series; Consortium on Competition and Cooperation; Spring Meeting of Young Economists; UConn Economics Brownbag Series
- 2005: Economic Rights Conference: Conceptual, Measurement, and Policy Issues; UConn Graduate Student Seminar Series

### **Workshops:**

- 2009: Teaching Innovations Program in Economics Residential Workshop; From Game Theory to Game Engineering
- 2005: Trento Summer School Intensive Course in Evolutionary Economic Dynamics

### **Service:**

- 2016-2017: School of Business faculty search committee member  
School of Music faculty search committee member
- 2015-2016: Department of Art faculty search committee member  
Department of Economics faculty search committee member
- 2013-2014: General Education Reform Task Force-Quantitative Literacy subcommittee member  
Accounting Program faculty search committee member
- 2012-present: Johnston Center for Integrative Studies Academic Policy Committee member
- 2011-2013: Academic Review Board member
- 2011-2012: College of Arts and Sciences Writing Across the Curriculum working group member  
Department of Economics faculty search committee member
- 2011: Association of American Colleges and Universities Meeting delegate
- 2010-present: Proudian Interdisciplinary Honors Program interviewer and selection committee member
- 2010-2011: President's University Council member  
College of Arts and Sciences Curriculum Inventory working group member  
College of Arts and Science Interim Dean's Advisory Committee member
- 2010: Discussant in the session "Race, Sex, and Makeup: Political and Consumer

Culture in 1930s America” of the Women’s and Gender Studies Student Conference

- 2009-2011: Co-Convener of University of Redlands Untenured Faculty Caucus  
College of Arts and Sciences Dean’s Advisory Council member  
Nominating Committee member
- 2009-present: Co-Liaison to the Library for University of Redlands Department of Economics
- 2008-2012: Co-Advisor of University of Redlands Economics Society  
Co-Advisor of University of Redlands Omicron Delta Epsilon, Economics Honors Society  
Maintainer of University of Redlands Department of Economics website  
Referee for University of Redlands Phi Beta Kappa Albert Crum and Fortnightly Club essay contests (Chair 2009-2012)
- 2008-present: University of Redlands Phi Beta Kappa chapter and selection committee member (Officer at Large 2010-2011, Vice President 2011-2012, President 2012-2013)

#### **Professional Memberships:**

American Economic Association  
Econometric Society  
Game Theory Society  
Public Choice Society  
Royal Economic Society  
Western Economic Association

#### **Refereeing:**

*American Economic Review; Economic Journal; Economics Bulletin; Economic Theory; Games; Games and Economic Behavior; Information Economics and Policy; Journal of Economic Psychology; Journal of Income Distribution; Journal of Institutional Economics; Journal of Public Economics; Oxford University Press; Public Choice; Quarterly Review of Economics and Finance; Southern Economic Journal*

#### **ACADEMIC HONORS AND AWARDS:**

- 2014: University of Redlands Outstanding Teaching Award  
University of Redlands Mortar Board Professor of the Year (nominee)
- 2013: University of Redlands Mortar Board Professor of the Year (nominee)
- 2012-2013: University of Redlands Faculty Research Grant
- 2010-2011: University of Redlands Faculty Research Grant
- 2010: University of Redlands Mortar Board Professor of the Year (nominee)

- 2007: W. Harrison Carter Scholarship in Economics  
University of Connecticut Outstanding Teaching Assistant Award  
Abraham Ribicoff Graduate Fellowship
- 2006: Undergraduate Student Government's Outstanding Educator/Advisor of the Year Award  
(nominee)  
Graduate Fellow of the American Academy of Political and Social Science
- 2005: UConn Economics Rights Conference, Student Paper Contest Graduate Division (2nd place)
- 2003: Albert E. Waugh Scholarship in Economics
- 2002: *Summa cum laude* graduation honors  
Villanova University's Medallion of Academic Excellence in Economics  
Phi Beta Kappa membership
- 2001: Villanova University's Adam Smith Prize for Undergraduate Economics Research (2nd place)
- 2000: Omicron Delta Epsilon membership  
Phi Kappa Phi membership
- 1999-2002: Big East Academic All-Star Team for Cross-Country and Track & Field